

Azotel in reseller deal with DoubleRadius



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New channel: Azotel CEO John O'Hare

Cork-based Azotel Technologies and DoubleRadius have signed an agreement for DoubleRadius to resell Azotel products. DoubleRadius distributes radio equipment for wireless broadband networks.

The deal provides a new distribution channel for Azotel in the region, reinforcing its US presence, while for DoubleRadius it broadens the scope of its portfolio to include the Core Network and OSS.

Azotel's SIMPLer OSS is a service provider management platform used to manage single or multiple ISP businesses from sign-up to disconnect. Features include auto provisioning of radio equipment, customer portal with automated sign-up, monthly billing and credit card processing, technical support trouble tickets, installation scheduling, inventory management, sales promotions, management reports.

Azotel CEO John O'Hare notes: "We see an ever-increasing demand for broadband solutions throughout the US. While many operators focus entirely on building their network, those that are truly successful pay equal attention to the systems required to effectively manage and operate those networks. This is where our SIMPLer OSS platform comes into its own, by using a single platform which provides all the required management functions."

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