



Cork broadband firm scoops contract in Africa

A CORK company which provides broadband support services for some of the biggest companies in the world has signed a deal which will result in its product being distributed throughout sub-Saharan Africa.

Azotel Technologies, based at River House Blackpool, has signed the deal with Multisource, one of the biggest distributors of IT software throughout that part of Africa.

Azotel founder and managing director John O'Hare said they were delighted to link-up with such a well-known and reliable company as Multisource, a company with a worldwide reputation for the quality and reach of its services.

The contract secured was with the support of Enterprise Ireland, the Government agency responsible for supporting Irish businesses in the manufacturing and internationally traded service sectors.

It was announced yesterday at Africa Com2010, a major IT exhibition in Cape Town.

The signing of the contract marks the latest chapter in the success story of the Cork company whose range of management systems have been a success the world over.

The latest deal is for the distribution of its SIMPLer Operations Support System (OSS) solution and WISP-in-a-Box (Wireless Internet Service Provider) suite of programmes.

They had been looking for ways of expanding its presence in Africa for some time, John said.

There was enormous potential for wireless broadband networks in the region and they had been working hard to identify the right partner to help them market their solutions there.

They were delighted to have concluded this agreement with Multisource, and believed that the combined

strengths of **Azotel** and Multisource would lead to dramatic improvements in the speed of deployment and quality of service of wireless broadband networks in sub-Saharan Africa.

Multisource has been in the telecommunication business for 35 years.