

enabling broadband anywhere



Dear John,



As CEO of **Azotel**, I am delighted to welcome you to our inaugural E-newsletter from Azotel. We intend to update you on our products, our successes and important developments in the company. .

As we start 2010, I would like to share our gratitude to the broadband operators who have ordered our Subscriber Management, Business Automation and Core Networks solutions over the past decade. Our SIMPLer Platform has been able to help companies improve their bottom lines, increase network efficiencies and achieve rapid growth all of which are important during these challenging global economic times.

Our goal is to keep this newsletter as interesting and relevant as possible and your feedback and comments can generate additional information for future issues.

[VIDEO Welcome Message](#)

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## Azotel strengthens sales operations in USA



Dennis Stipati, a veteran cellular and wireless broadband sales professional with vast international experience, will represent Azotel as its Business Representative for both North and South Americas. Stipati has more than 25 years of industry experience with companies like Motorola, Exalt Communications and SkyPilot Networks.

"Azotel is expanding its operations and customer base in the Americas. Many service providers that I have spoken to over the years have been missing the key elements that the Azotel SIMPLer solution offers to make their operations more efficient and profitable," said Stipati.

To sign up for a demonstration of our SIMPLer platform or to discuss in more detail, contact Dennis via email at [stipati@azotel.com](mailto:stipati@azotel.com) or by phone at: +1 815.301.9944.

Please [click here](#) to arrange a suitable meeting time.

## Case Study: A Better Wireless



Life is SIMPLer with Azotel for *A Better Wireless* in rural Minnesota, USA.

"Compared to the system we had before, Azotel SIMPLer has been an improvement of 1000%. It has not only given us our lives back, but our



Azotel SIMPLer reduces the costs and simplifies the business of delivering telecommunications services.

The SIMPLer platform delivers everything a wireless Operator needs (other than the radio equipment) via a single box platform which can be seamlessly integrated with an access network such as Canopy from Motorola's Wi4 range or similar.

Simplification is the key to the Azotel approach. By delivering all the technology in a box and following a prescribed simple business process, we significantly reduce the operating costs and increase reliability. This in turn enables the delivery of a quality service to your end users.

Azotel was first deployed in 2002 and has since been proven many times worldwide.

Traditionally, WISPs tend to build up their core network and management solution using various equipment from a number of different vendors to address all necessary functions.

SIMPLer delivers all this functionality via a **single interface**.

Learn more, visiting us on the web at [www.azotel.com](http://www.azotel.com) or contact us at [info@azotel.com](mailto:info@azotel.com)

business is ours again as well." - Mitch Koep [Click to read the full story.](#)

## First US Channel Distributor



Solutions4ebiz, a leading US distributor of ISP and Wireless Internet Service Provider (WISP) solutions, is now offering the Azotel SIMPLer platform. [Click to read the full story.](#)

## About Azotel

[Azotel](#) is a world leader in the development of integrated Core Network and OSS solutions (Operational Support Systems including subscriber management and operations automation). The company equips Operators with the technology and management services required to build out commercially successful broadband networks anywhere in the world. Azotel currently powers multiple broadband networks across [Ireland, Europe, Africa, Canada and the United States.](#)

To find out more:

Why not [sign up for a demonstration](#) of our SIMPLer platform or [request a quote](#) from a distributors/resellers near you.

I look forward to hearing from you.

**Sincerely**

John O'Hare  
Azotel

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